

₹ ii Foreign investors on India

Focus on Market Intelligence & Business Opportunities



Fii 16-30 September 2023

Tenders



Tenders: Ministry expects Rs.1,050 cr investment in 6 coal mines



Tenders: 7,934 projects, worth Rs.171,044 cr, have been sanctioned under SCM



Tenders: The President says 50+% Indians will live in urban areas by 2047



Tenders: PM lays foundation stone-dedicates Rs.5,200cr projects



Tenders: Saudi's ACES to equip MMRC tunnel with 4G-5G technologies



Tenders: REC-PNB to provide Rs.55,000 cr for power projects over next three years



Tenders: TotalEnergies' \$300m to support green projects in JV with Adani



Tenders: India's \$250bn green energy investment pipeline expected to grow



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- Investment Options



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- Bill Discounting under LCs



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- Club deals

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“ Minister Puri explained the concept of Hydrogen and the benefits of using it as the fuel for future, “The fuel cell utilizes Hydrogen and air to generate electricity to power the bus and the only by-product from the bus is water therefore making it possibly the most environmentally friendly mode of transportation as compared to conventional buses that run on diesel and petrol.

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Tenders: NHA to develop MMLP on PPP model in Bengaluru



Tenders: IREDA-BoM MoU to co-finance renewable projects



Projects



Projects: NLC signs Power Agreement with GRIDCO for 800MW



Project: Minister inaugurates 3 NHs in Washim



Projects: Upgraded IREDA to accelerate adoption of renewables



Project: Accor-IIHM to empower young minds for dynamic world of hospitality



Projects: Govt to make Rs.2 lakh cr Ethanol Economy, says Minister



Projects: Nuberg wins IOCL Panipat Refinery PPP contract



Project: India's urbanisation is a success story, says Minister



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"I am very happy to have in Broekman a strong partner in India who will exclusively handle all our logistics so we can focus on bringing tasty alternatives of beverages to the Indian consumer," says Daniel Geuther, CEO of AYYA AG, a beverage company with focus on the better-for-you and energy drink categories.

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"The partnership is an opportunity for us to expand our footprint in fine distribution and to grow our domestic services portfolio in India," says Rik Pek, CEO of Broekman Logistics, a global logistics service provider with air, ocean, road, and rail, warehousing and distribution capabilities.

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"We see a lot of change in India's logistic landscape and a strong momentum in the Indian economy. We are well equipped to enable companies to enter this fast-growing market, with the aim of growing together," says Sandeep Tyagi, VP Marketing, Sales and Global Networks.



Projects: Scindia inaugurates Tezu airport



Projects: NHAI strengthens Design Division in collaboration with DMRC



Project: Washington-New Delhi support each other's national hydrogen mission



Projects: HCLTech Grant to support NGOs' climate change programs in Americas



To promote infrastructure in the agriculture sector, Samuel Praveen Kumar, Joint Secretary (Extension), Ministry of Agriculture and Farmers Welfare, suggested that the government introduced agriculture infrastructure fund scheme. "Till date, close to Rs.30,000 crore has been disbursed for these projects and this in turn has brought in investments around Rs.50,500 crore."



Projects: DAC approves Rs.45,000cr AoN for capital acquisition proposals



Exports



Projects: Egyptian green ammonia received at Chidambaranar Port



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"Travel is a fast-growing category in India that is seeing strong tailwinds post Covid. Over 10 million new passports are being issued in India every year, adding materially to the base of travel aspirants from India," said Shraeyansh Thakur, Principal, Peak XV.

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Projects: Minister sees India supplying hydrogen to global markets



Project: Drop in August shipments due to sluggish global economy



Project: Govt thinking of accrual carbon credits for exporting green energy



“ The Prime Minister Narendra Modi has held extensive discussions with ASEAN partners on further strengthening of ASEAN-India Comprehensive Strategic Partnership and charting its future course, the PMO said on 7 Sept 2023. ”

FOREWORD BY PROFESSOR TOMMY KOH



INDIA'S NEXT LEAP FORWARD

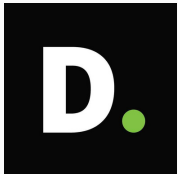
Essays on its Socio-Economy



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Markets



Markets: Deloitte-BUSINESSNEXT to provide smart banking solutions



Markets: Doceree set to scale global expansion supported by \$35m round



Market: SmartBear-Netpoleon plan expansion, opens Bangalore office



Market: FourKites to continue AP expansion from Chennai office



Markets: Kohli to provide strategic direction to IBSFintech



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“ Tapan Singhel, Chairman of CII's National Committee on Insurance & Pensions and CEO, Bajaj Allianz General Insurance, said the success of surety bonds is critical to the growth of the economy envisioned by the Government. ”

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Market: Jhunjhunwala underlines the importance of Mutual Funds for Indians



“By combining our strengths and resources, we are confident that we will deliver exceptional educational experiences to our students, equipping them with the knowledge and skills they need to excel in their careers,” said Dr. Sindhu Bhaskar (Advisory Board Member – Digital Gurukul & Al Khalifa Business School)



Markets: Billet prices have improved \$12/MT



Markets: KLD expands global presence into India



MSME Initiatives

Markets: MSMEs must embrace digital marketing



“Anton Tomchenko has an impressive track record in the digital native business and diverse experience in building high-performance teams that drive consistent and strong results,” explained Sanjay Salunkhe, President & Global Head – Digital & Software Services at Hexaware.



Markets: AYYA-Broekman expands and grow services in India



Markets: Tech Mahindra commits to further journey in Finland-Nordic region



Markets: Indian steel market strong, plate prices up \$12/MT



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“Now with flagging-off the first two hydrogen cell buses, we have set the ball rolling and expect another 15 such buses to ply on Delhi NCR roads by the end of this year,” Puri said at the flagging-off 1st Green Hydrogen Fuel Cell Bus from Kartavya Path, New Delhi, 25 Sept 2023.

SUBSCRIBE & READ



Manufacturing



Exports: Govt keen to raise manufacturers' GDP share to 25%



Exports: Apple, Micro seek trustworthy partners and economies, says Minister



Exports: Plaza Wires to expand product range



Exports: Nashik producing OCTG for Indian and export markets



Sanjay Gupta, Managing Director, Plaza Wires Ltd, said, "As a part of our growth strategy our focus is on increasing revenue through achieving operational efficiency, consistently delivering quality products and enhance goodwill in the market through product expansion and geographical outreach."

“

"At AppyHigh, we use cutting-edge modular technology to craft exceptional apps and deliver unparalleled user experiences along with our 90+ engineers," explained Aneesh Rayancha, Co-Founder, AppyHigh.

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Investments

TRIFECTA

Exports: Trifecta navigates microeconomic environment



Exports: ReCircle wins investors' support for its clean-tech innovation



Exports: Surety bonds needed for NIP projects, says Panda



“

"We are looking at mapping global value chains so that Indian traders can play a greater role in global value chains and we also focussed on digitisation of trade documentation," Minister Goyal said, pointing out that India will have almost 90% of global GDP being represented in New Delhi at the G20 Summit in a few days.

”

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Technologies

 **Manufacturing:** Robosoft acquires Cartesian Consulting to work in area of analytics

 **Manufacturing:** Tuv Sud launches academy for upskilling and reskilling

 **Manufacturing:** Infosys-Microsoft to jointly develop industry leading solutions



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“Lubna Ahmed — Head of Flipkart Ventures, said, “Flipkart has always been at the forefront of empowering the startup ecosystem in India. We are excited to witness the transformative journey of startups in India as they harness Flipkart’s resources and guidance to bring their innovative ideas to life.”



Manufacturing: Nirma to acquire 75% of Glenmark Pharmaceuticals



Manufacturing: Agam-American Equity to launch insurance company in India



Manufacturing: Petromin-HPCL to work on joint energy projects



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Currently, Stockify boasts 70 Unlisted/pre-IPO companies on its platform, with in-depth research conducted on all of them as stated by Jhunjhunwala. It offers a simple online process where transactions can be completed online, and shares get transferred to the clients DEMAT account on the same day.



Investments: Generative AI cost must be lowered for India



Investments: Silicon Valley expertise to shape new offerings from Hexaware



Investment: Astar-Polygon forms web3 partnership



Investment: Startup India community has grown to 1+ lakh



Investment: Digital Gurukul-Al Khalifa School to offer joint programs worldwide



The President said, "We have to achieve our objectives by moving towards Sustainable Development Goals. The goal of SDG 11 is to make cities and human settlements inclusive, safe, resilient and sustainable."



Investment: India needs to build a resilient agri-sector, says Kumar



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Technology: Pixis says \$85m from C1 to accelerate global expansion



“
CM Grover, MD & CEO of the Treasury solution provider, shared, “Kohli’s continuous guidance and visionary approach for scaling up the operations will play an important role in the way forward for the company. We have a lot to learn from him and his conviction on IBSFINtech’s vision strengthens our passion for making IBSFINtech a global name in Corporate Treasury.”
”

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Dr. Suborno Bose, Founder and CEO of IIHM, talks about the historic collaboration by stating, “The partnership with Accor India is a testament to our commitment to providing students with the best education and industry exposure. Together, we are crafting the future of hospitality, where education meets excellence.”

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