



# Foreign investors on India



Focus on **Market** Intelligence & Business Opportunities



Fii 16 - 31 May 2024

## Tenders



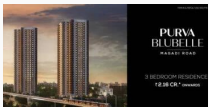
**Tenders:** RED target Rs.5,000cr orders from renewable sector



**Tenders:** Aster announces Rs.250cr expansion for Bengaluru hospital



**Tenders:** Rs.850cr Sri Lankan Govt contract boost for Delhi's ETT



**Tenders:** Purvankara redeveloping three projects in Mumbai



**Tenders:** JK Cement highlights focus on infrastructure development



**Tenders:** India set to award contracts for 1,500MW/year electrolyser manufacturing capacity



**Tenders:** PFC to be proactive partner in India's future development



**Tenders:** 700+ ISBs worth Rs.3,000cr issued to date for NHAI contracts



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“With our strategic entry into the Indian market, we bring new potential growth opportunities within the e-commerce space, enabling a global presence for all ‘Make In India’ brands,” says **Aparna Gupta, Founder & Managing Director, Plugin E-commerce, a borderless e-commerce enabler**

## Projects



**Projects:** Barge LSAM 20 delivered to the Indian Navy



**Projects:** India developing robust frame work for carbon market



**Project:** RudraM-II air-to-surface missile flight-tested



**Project:** Army-IOCL starts hydrogen bus trial



“This a big benefit to our customers in south-east Asia, especially considering the supply chain challenges the world has seen in the last few years owing to geo-political disruptions,” said Kanakaraju Thangavel, CTO of Klüber Lubrication India, of the expansion plant at Mysore plant.



**Projects:** NTPC FY24 performance reflects electricity generation growth



**Project:** Mumbai Coastal Road Package 2 bridge installed



**Projects:** POWERGRID spent Rs.26,872cr on 10 ISTS acquisitions



**Projects:** ULIP transforms India's logistics sector



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India has an advantage to leverage its huge reservoir of talent with the Government playing a critical enabling role, noted Marko Saravanja, Chairperson, Regenesys Business School, South Africa, at the summit.



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**Projects:** Harnessing green energy and natural resources will create jobs for youths



**Projects:** India must embrace public-private funding models, says Prof. Sood



**Project:** BEML secures Rs.250cr order from NCL for Rear Dump Trucks



“Technology is the game-changer for the Indian agriculture landscape, and agritech startups are leading the charge,” said **Harish Krishnan, Managing Director & Chief Policy Officer, Cisco India & SAARC.**



**Project:** CoolCo time charters LNG carrier to GAIL from early 2025



## Market



**Market:** Hospitality sector heads for \$475.37bn



**Markets:** Shivalik reports stable to robust performances in Europe, India and Asia



**Markets:** TEPC promotes Indian telecom products globally



**Market:** Agarwal to work on further strengthening General Atlantic support for India-Southeast Asian



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“India is of strategic importance for Cisco, and we continue to bet on India. Today’s announcement marks a significant milestone to power the next phase of growth for Cisco,” **said Daisy Chittilapilly, President, Cisco India & SAARC.**



**Markets:** Hyperfine works on Asia through Indian partnership



**Market:** RMC taps into hydropower sector



**Market:** Spinny reports demand for used cars in Q1 CY24



**Markets:** Tools and Technologies No.1 priority among Indian marketers



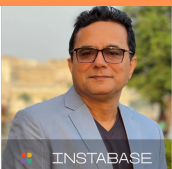
**Markets:** 30% SMBs will consider intelligence decision systems to promote R&D-SCM



**Markets:** Prepaid card trade set for CAGR of 29.7% to reach \$134.59bn by 2028



**Markets:** Agarwal to lead HIDECOR’s ‘Find-Make-Fund’ for \$1trn Indian real estate business by 2030



**Markets:** Instabase appoints Sharma to manage India expansion plans



**Markets:** Exicom supports EV growth across India, Southeast Asia and Europe



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Moreover, India-US trade has been much impacted by the Red Sea crisis and many export/import consignments expected in Feb and March 2024 have slipped into April and May 2024 and thus getting reflected in the current financial year numbers, says FIEO President Ashwani Kumar.





**Markets:** DRC says international focus is bearing fruits



**Markets:** Embedded Finance industry to enjoy CAGR of 37.8%



**Markets:** Pluuging enters India to help scale up brands globally



“Thermo Fisher’s Mission to enable our customer to make the world healthier, cleaner and safer is aligned to India’s ambitious sustainability goals,” says Miguel Faustino, President, Chemical Analysis, Thermo Fisher Scientific.



**Amir Golbarg, SVP for Middle East, Africa and India for Minor Hotels, elaborated,** "Minor's strength has always been in our ability to think globally while acting locally, meaning we are well versed at adapting our standards and operations to suit the unique characteristics of each market we operate in – a trait we believe will give us a strong advantage in India." A scale-up accelerator program jointly initiated by Cisco and Social Alpha, Krishi Mangal focuses on scaling technology on the ground for small and marginal farmers while building a robust ecosystem with multiple partners.



**Markets:** Secondary mills sit on the fence for clearer price trend



**Market:** ID Tech expands into maritime sector with DCIL contract



**Markets:** APRIL ventures into India with controlling stake in Origami



**Markets:** Vinpai to support Enhance Gourmet Foods to make plant-based cheeses



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**Markets:** Flour to execute global projects from Vadodara



“The commercial management of the vessels from Mumbai headquarters will be conducted in collaboration with a top chartering firm based in Copenhagen, ensuring a smooth integration of Mare Maritime’s global operations with its Indian base, said Mare Marine.”

## Exports



**Exports:** UAE to expand trade under CEPA with India



Srinath Venkatesh, Managing Director, India & South Asia, Thermo Fisher Scientific, says “By investing in localized capabilities, we strive to strengthen our partnership with government and regulatory stakeholders for action-oriented measures for a healthier, cleaner and safer India.”



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**Exports:** ILO-NSDC MoU to skill Indians for global markets



**Exports:** STL Smart Fibre Deployment Services works on Nottinghamshire project



**Exports:** FIEO says CAGR of 12.7% needed to manage challenge for \$2trn global trade



**Exports:** Chinese dumping could impact India-US trade growth



**Exports:** Chabahar port to boost regional connectivity with Central Asia



“The current Indian healthcare market looks highly promising, and our efforts will be to increase our footprint in the country dynamically. We are investing heavily in our people, innovation and infrastructure to differentiate ourselves and create long-term value for all our stakeholders,” Aster DM Healthcare Founder Chairman Dr. Azad Moopen said on 28 May 24.



“A key aspect of the partnership is the implementation of the Skill India Digital Hub (SIDH). This digital transformation will streamline skill development initiatives, enhancing their efficiency, accessibility, and global impact,” said Sangheon Lee, Director, Employment Policy, Job Creation and Livelihoods Department, ILO, on signing the MoU with NSDC.

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“Expanding commercially to Asia with a focus on India is an important element of our international strategy. We have begun preparing for the regulatory approval process through the CDSCO and are excited to partner with an experienced and capable group like Radiosurgery Global to drive commercial impact in 2025 and beyond,” said Maria Sainz, President and CEO of Hyperfine.

”



**Exports:** Rushil Décor expands to South America, eye share of \$12bn global laminate trade



**Exports:** FIEO President see benefits from US-China tariff war fallouts



**Exports:** India-Zimbabwe explore opportunities for expanding bilateral trade



## Manufacturing



**Manufacturing:** TDB supports Midwest's Neodymium production



**Manufacturing:** Mumbai-Jingmen City companies to deliver BESS solutions in India



**Manufacturing:** Thermo Fisher to make AQMS analyzers at Nasik



1946 - 2021



**Manufacturing:** Adopt GE's best practices, urges Nagar



**Manufacturing:** Cisco investment to support Indian vision of global hub



**Manufacturing:** Klüber expands Mysore facility for APAC-based customers



**Manufacturing:** Sanjiv calls for 50 incubators supported by startups



## Investment



**Investment:** Lauritz Knudsen to spend Rs.850cr to be part of growth trajectory



**Investment:** Mare Maritime executes \$506m expansion from Mumbai headquarters



**Investments:** Bajaj Finserv fund to provide higher payouts than Nifty 50



**Investments:** Japan's Goyo provides \$13m for Ananya Finance growth plans



**Investments:** KKR fund takes minority stake in Mumbai's Infinx



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**Investments:** Sellwin invests in Patel Container's Bhavnagar facility



**Investment:** FM assures businesses of Govt partnerships with private sector



**Investment:** ReNew and Societe Generale sign \$1bn MoU for energy transition projects



“As we embrace the 'Two Brands Two Sales' strategy in India with Schneider Electric & Lauritz Knudsen brands, our aim will be to make an even stronger contribution in the transformative journey of India by offering unparalleled choices for our customers,” elaborated Deepak Sharma, Zone President - Greater India, MD & CEO of Schneider Electric India. “We will continue to Listen, Partner, and Innovate for a Viksit Bharat.”

## Technologies



**Technology:** iBind-Google Cloud integrate product for frictionless banking



**Technology:** Krishi Mangal among collaborations to help solve farmers' problems



**Technology:** Jakson sets new benchmarks for innovation in power sector



**Technology:** Advocase.ai transforms legal practices in India



**Technology:** SHI to fortify its global security with Locuz acquisition



**Technology:** SHEILD to cover Swiggy's over 290,000 restaurants in more than 600 cities



FOREWORD BY PROFESSOR TOMMY KOH



## INDIA'S NEXT LEAP FORWARD

Essays on its Socio-Economy



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## ATX Enterprise

“India is an important market for us and we see good prospects once the Indian stations get approvals and policy is released on digital systems,” Mukesh Chaudhary, regional sales manager for South Asia and the Middle East, said at ATX exhibition in Singapore on 29 May.





# Foreign investors on India



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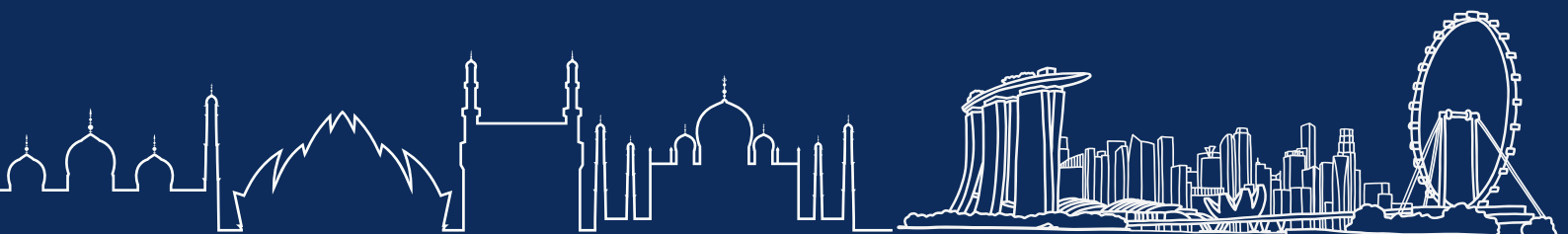
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